

Message Text

LIMITED OFFICIAL USE

PAGE 01 KUALA 00528 200905Z
ACTION XMB-04

INFO OCT-01 EA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-08
FRB-03 INR-07 NSAE-00 TRSE-00 OPIC-03 SP-02
LAB-04 SIL-01 OMB-01 SSO-00 NSCE-00 INRE-00
USIE-00 /049 W
-----076483 200910Z /17
O 200840Z JAN 78
FM AMEMBASSY KUALA LUMPUR
TO SECSTATE WASHDC IMMEDIATE 1853

LIMITED OFFICIAL USE KUALA LUMPUR 0528

PASS EXIM BANK

E.O. 11652: N/A
TAGS: EFIN, MY
SUBJECT: MALAYSIA/SALE OF FOUR 25 MW GAS TURBINE POWER PACS TO
NEB-PRELIMINARY COMMITMENT NO. 78-0-4809

REF: STATE 10182

1. UNITED TECHNOLOGIES REPRESENTATIVE HERE HAS INFORMED US
THAT HE HUS LEARNED UNOFXICIWCBDRRCROM GOM SOURCES THAT UNITED
TECHNOLOGIES' OFFER, WHILE BETTER THAN THE FRENCH OR GERMAN
OFFERS, WILL NOT BE ACCEPTED BY THE GOM BECAUSE OF THE SUPERIOR
FINANCING OFFERED BY THE OTHERS. HE HAS PASSED THIS INFORMATION
ON TO UNITED TECHNOLOGIES HOME OFFICE WHO WILL BE CONTACTING
EXIM BANK SHORTLY AND REQUESTING A NEW PRELIMINARY COMMITMENT
AT MORE COMPETITIVE RATES. WE WOULD APPRECIATE BEING INFORMED
AS QUICKLY AS POSSIBLE IF THERE IS ANY CHANGE OF EXIM BANK
POSITION FROM THAT STATED IN REFTEL.

2. UNITED TECHNOLOGIES REPRESENTATIVE CLAIMS THAT COFACE
IN ITS COMMUNICATION WITH EXIM BANK MENTIONED IN PARA 2
REFTEL WAS NOT COMPLETELY CANDID AS THE TERMS OF
LIMITED OFFICIAL USE

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ITS UNDERSTANDING WITH THE GOM ARE SUCH THAT THE GOM AT
LEAST BELIEVES IT HAS A FIRM OFFER.
MILLER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, EQUIPMENT
Control Number: n/a
Copy: SINGLE
Draft Date: 20 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978KUALA00528
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780030-0734
Format: TEL
From: KUALA LUMPUR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780141/aaaabigl.tel
Line Count: 58
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f122c7e1-c288-dd11-92da-001cc4696bcc
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 10182
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3742079
Secure: OPEN
Status: NATIVE
Subject: MALAYSIA/SALE OF FOUR 25 MW GAS TURBINE POWER PACS TO NEB-PRELIMINARY COMMITMENT NO. 78-0-4809
TAGS: EFIN, MY
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/f122c7e1-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014